

For Immediate Release

Pentegra Combines with New Pinnacle Consulting Group to Make Strategic Expansion in the Retirement Plan Market

White Plains, New York July 21, 2022 Pentegra Services, Inc. ("Pentegra"), a national provider of retirement plan and fiduciary outsourcing solutions, has announced its acquisition of New Pinnacle Consulting Group, LLC ("NPCG"), a full-service third-party retirement plan administration firm based in Cornelius, North Carolina. Founded in 2007, NPCG specializes in 403(b) plans and currently manages over 600 retirement plans for clients nationwide.

Pentegra President & CEO John E. Pinto stated, "This acquisition supports our strategic objective of expanding market share—particularly in the area of third party administrative and 3(16) fiduciary services for 403(b) plans. Our combined brands and businesses mean increased scale, presence and relevance in a continually evolving industry."

Added Pentegra Executive Vice President Matthew P. Mintzer, "We have the utmost respect—both personally and professionally—for Gary Mauger and Christine Dailey and what they and their family have built at NPCG. This is a great combination of opportunity, relationships, timing, skill, and cultural fit."

Pentegra will oversee the combined entity. Gary Mauger, Co-Founder and Managing Partner of NPCG, will continue to play an integral role in the new organization.

"We are very pleased to have reached this agreement with Pentegra," said Mauger. "While we will continue to offer the same core competency services, our relationship with Pentegra will provide us with greater flexibility to meet the growing needs of our advisor-partners and plan sponsors, while capitalizing on the expertise that the Pentegra team offers."

Christine Dailey, NPCG Co-Founder and Managing Partner added, "It is exciting to be a part of an organization with an outstanding legacy as one of America's oldest independent fiduciaries and a history of helping its clients offer better retirement plans. With so many synergies in terms of culture, goals and values, we believe that our clients and advisor-partners will be well served by this transaction."

"This is a great fit. Coming together with NPCG is an important driver for our future success in the 403(b) industry. It's exciting to further develop relationships with key players in this industry segment to market Pentegra's multiple employer plan and 3(16) fiduciary services," stated Pete D'Angio, National Director, Not-for-Profit Markets at Pentegra.

With this acquisition, all NPCG employees will join the Pentegra organization.

ABOUT PENTEGRA

Pentegra is a leading provider of retirement plan and fiduciary outsourcing solutions to organizations nationwide. As one of America's oldest independent fiduciaries, we deliver retirement plans that run with less risk, greater efficiencies and improved outcomes. With a 75+ year legacy of fiduciary expertise and oversight unmatched in the industry today, we partner with firms at the advisor, sponsor or enterprise level to bring maximum flexibility to every opportunity, offering a comprehensive array of retirement plan solutions, TPA services and fiduciary support. Learn more at pentegra.com.

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