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A Chi-Town DC I-O Vet Joins Pentegra

A veteran DC I-O sales executive recently joined **Pentegra** in the Midwest.

Matt Mintzer, executive vice president, and **John Schafer**, vice president and national sales director, confirm that **John D'Agostino** recently joined the firm as a regional director. Chicago-based D'Agostino started on January 1 and will cover the upper Midwest and Kansas City in a newly created position at the White Plains, New York-based firm, Schafer notes.

D'Agostino most recently served as a sales partner with **Liquid Strategies**, a mutual fund and ETF manager. **Megan Delaney**, marketing director at Liquid Strategies, confirms that **Mary Barnes**, partner in strategic sales at Liquid Strategies' Overlay Shares, will handle much of D'Agostino's duties.

At Pentegra, Mintzer lauds D'Agostino for earning "incredible trusted relationships over the years."

"He will help set the tone for us, as we move further into the larger specialist advisor market segments," Mintzer states.

"We just thought he'd be a great addition to the team," Schafer tells **401kWire**. "We're always looking for great people."

"John and I go back. This is kind of like our third tour," Mintzer tells **401kWire**, praising D'Agostino for his "great reputation."

"John has built out incredibly deep relationships in what is always a great region, Chicagoland," Mintzer adds. "We're very fortunate that he was available and approachable."

D'Agostino joined Liquid Strategies in 2019, after working with Northwestern Mutual. Prior to that, he worked on the DC I-O teams at J.P. Morgan and AllianceBernstein, and he also worked at Diversified Investment Advisors. He is an alumnus of Syracuse University.

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